

## Scott Miller

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**From:** Rich Hoffman [rich@starin.biz]  
**Sent:** Friday, July 08, 2005 10:51 AM  
**To:** inside@starin.biz  
**Subject:** Demo gear warranties.

Just for your information, when any Sony equipment used as demo gear by our dealers, (or us for that matter) is eventually sold to an end-user, the warranty starts when the unit is sold. So it is considered new by Sony until it reaches a customer. The same thing is true for extended warranties and SupportNet contracts.

This was verified by Sony earlier this week, so if a dealer asks,... that's the answer.

Rich