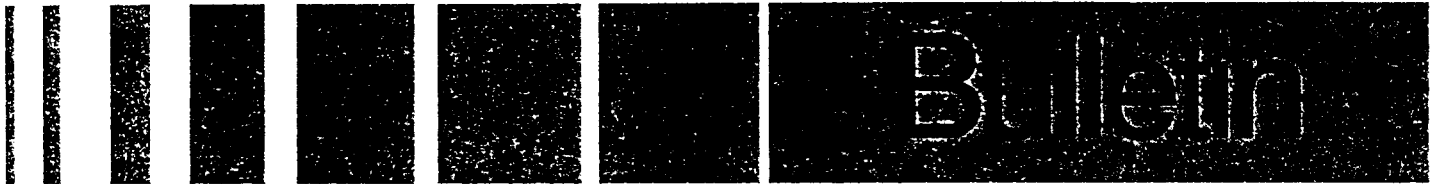


Broadcast and
Professional Group



DATE: MARCH 1, 1999 98-0780

TO: SECURITY SYSTEMS RESELLERS

FROM: MELISSA SABO

SUBJECT: INTRODUCTION OF:
DV-270MEM2 270 MINUTE DV TAPE
E6-180HMED 180 MINUTE METAL EVAPORATED Hi-8™ TAPE
PCS-K32 V.35 CONNECTING CABLE
RK-SVO60 RACK MOUNT KIT FOR USE WITH SVO-1330
SVRM-100A WIRED REMOTE CONTROL FOR USE WITH HSR-1

Sony Security Systems is pleased to announce the introduction of several accessories for use with Security products.

Product Name	Suggested List Price	Reseller Price	Qty	Avail
DV-270MEM2	\$ 49.99 (One case =5 tapes. Pricing is per tape. Orders in multiples of 5 only.)	\$ 35.00	1+	March '9
E6-180HMED	\$ 25.99 (One case = 10 tapes. Pricing is per tape. Orders in multiples of 10 only.)	\$ 15.25	1+	March '9
PCS-K32	\$ 399.00	\$ 267.33	1+	March '9
RK-SVO60	\$ 90.00	\$ 61.50	1+	March '9
SVRM-100A	\$ 335.00	\$ 249.00	1+	March '9

Introduction of: DV-270MEM2 270 MINUTE DV TAPE
E6-180HMED 180 MINUTE METAL EVAPORATED Hi-8™ TAPE
PCS-K32 V.35 CONNECTING CABLE
RK-SVO60 RACK MOUNT KIT FOR USE WITH SVO-1330
SVRM-100A WIRED REMOTE CONTROL FOR USE WITH HSR-1

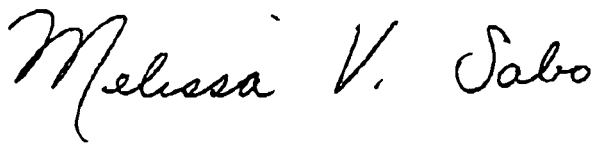
Page Two

<u>Model</u>	<u>Product Description</u>
DV-270MEM2	270 Minute DV tape for use with HSR-1
E6-180HMED	180 Minute Metal Evaporated Hi8 Tape for use with EVO-250 and ZBOX-2
PCS-K32	36-pin to connect to V.35 (RSE-400/RSE-500 V.35 Interface Board) to the terminal adapter. (1m, approx. 3.3 ft)
RK-SVO60	Rack Mount Kit for use with the SVO-1330
SVRM-100A	Optional Dual Jog Shuttle Wired Remote for use with HSR-1 to control: Play, Rewind, Fast Forward, and Pause functions Quick Forward/Reverse Review (with Outer Jog Shuttle Ring) Precise Field by Field Forward or Reverse (with Inner Jog Shuttle Control)

Features and specifications are subject to change without notice.

For further information, please contact your local Sales Representative or Zone Account Manager.

Good Selling!



Melissa Sabo
Associate Marketing Manager, Security Systems
Broadcast and Professional Company