



**DATE:** FEBRUARY 1, 1999 98-0703

**TO:** GENERAL AUDIO RESELLERS  
GENERAL RESELLERS

**FROM:** BOB TAMBURRI

**SUBJECT:** INTRODUCTION OF: C-60HFC, C90HFC, C120HFC  
DISCONTINUATION OF: C -60HFB, C90HFB, C120HFB, C-90HFB//Q  
EFFECTIVE: FEBRUARY 1, 1999

	DISCONTINUED MODEL	NEW MODEL
<b>Model</b>	C-60HFB	<b>C-60HFC</b>
<b>Suggested List Price</b>	\$0.99	\$0.99
<b>Reseller Price</b>	\$0.56	\$0.56
<b>Model</b>	C-90HFB	<b>C-90HFC</b>
<b>Suggested List Price</b>	\$1.24	\$1.24
<b>Reseller Price</b>	\$0.65	\$0.65
<b>Model</b>	C-120HFB	<b>C-120HFC</b>
<b>Suggested List Price</b>	\$2.49	\$2.49
<b>Reseller Price</b>	\$1.04	\$1.04
<b>Model</b>	C-90HFB//Q	<b>NONE</b>
<b>Suggested List Price</b>	\$1.24	
<b>Reseller Price</b>	\$0.64	

All HFB models are no longer available and are being replaced with HFC models. Please change all current HFB orders to HFC (along with any indicated price changes).

**Product Description:** 60 min, 90 min. & 120-min. compact cassette tapes. Standard bias.

All prices and specifications are subject to change without notice. For further information, please contact your local Distribution Account Manager.

Good Selling,

Bob Tamburri  
Product Manager, Professional Audio Products  
Broadcast and Professional Company