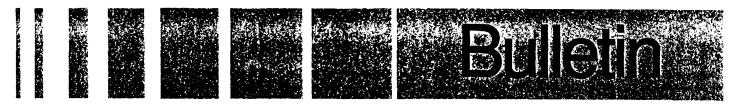
Broadcast and Professional Group



DATE:

FEBRUARY 1, 1999

98-0703

TO:

GENERAL AUDIO RESELLERS

GENERAL RESELLERS

FROM:

BOB TAMBURRI

SUBJECT:

INTRODUCTION OF: C-60HFC, C90HFC, C120HFC

DISCONTINUATION OF: C -60HFB, C90HFB, C120HFB, C-90HFB//Q

EFFECTIVE: FEBRUARY 1, 1999

	DISCONTINUED MODEL	NEW MODEL
Model	C-60HFB	C-60HFC
Suggested List Price	\$0.99	\$0.99
Reseller Price	\$0.56	\$0.56
Model	C-90HFB	C-90HFC
Suggested List Price	\$1.24	\$1.24
Reseller Price	\$0.65	\$0.65
Model	C-120HFB	C-120HFC
Suggested List Price	\$2.49	\$2.49
Reseller Price	\$1.04	\$1.04
Model	C-90HFB//Q	NONE
Suggested List Price	\$1.24	
Reseller Price	\$0.64	

All HFB models are no longer available and are being replaced with HFC models. Please change all current HFB orders to HFC (along with any indicated price changes).

Product Description:

60 min, 90 min. & 120-min. compact cassette tapes. Standard bias.

All prices and specifications are subject to change without notice. For further information, please contact your local Distribution Account Manager.

Good Selling,

Bob Tamburri

Product Manager, Professional Audio Products

Broadcast and Professional Company