

SONY PRO AUDIO PRODUCTS "AT A GLANCE"

SONY VIDEO DEALERS' TOP SELLING PRO AUDIO PRODUCTS AS OF 6/1/99

CATEGORY	MODEL	LIST PRICE	NOTES	
DAT RECORDERS	TCD-D8	\$899.95	Portable "Walkman-style" DAT recorder	
	PCM-M1	\$999.95	Professional portable DAT recorder, w/defeatable SCMS	
	TCD-D10PROII	\$4,350	Portable DAT recorder w/4-motor transport, XLR input, digital I/O	
	PCM-R300	\$995	Lowest cost Sony DAT rackable deck, super bit mapping (SBM)	
	PCM-R500	\$1,695	Deck w/ rack ears, XLR analog, AES/EBU digital I/O, Jog wheel.	
	PCM-R700	\$2,695	Same as R500, with 4-head design for confidence monitoring	
MINIDISC	MDS-B5	\$3,285	MD broadcast use recorder w/ Windows software, 4X duplication	
	MDS-E11	\$825	Single rack space MD recorder w/RS-232C, XLR I/O, continuous PB	
	MDS-IF520	\$360	Lowest cost, rackable MD recorder deck. Editing capability	
	MZ-B3	\$899.95	Portable ENG use MD recorder, w/built-in mic and speaker	
WIRELESS*	WRT-800A68	\$400.00	Handheld transmitter, up to 12 hours on single "AA"	
MICROPHONES	WRT-805A68	\$450.00	Bodypack transmitter, for use w/lav and headset mics. 6 hours	
	WRT-808A68	\$799.00	Snap on transmitter, usable on any XLR dynamic microphone	
	WRR-801A68	\$1,040	Full rack diversity receiver, w/slide-in slots for up to six receivers	
	WRU-801A68	\$400.00	Single channel receiver module for use in WRR-801A68	
	WRR-805A68	\$775.00	Universal mount portable camera mount single channel receiver	
	WRR-810A(CH)	\$1,325.00	Portable camera mount single channel receiver	
	WRR-855A68	\$2,600.00	Miniature, diversity camera mount single channel receiver	
	*many other transmitters & receivers available. Up to 42 channels can be operated simultaneously			
CD PLAYERS	CDP-XE500	\$200	Low cost, consumer grade CD player	
	CDP-L3	\$600	Low cost pro CD player with XLR output and rack mount	
	CDP-D500	\$1,595	Pro CD player w/digital out, jog shuttle, rack ears, cue standby	
HEADPHONES	MDR-7508	\$170	Best selling pro headphone, 10Hz-20kHz frequency response	
	MDR-7504	\$128	Closed ear design, 15Hz-18kHz frequency response	
	MDR-7502	\$74	Cost effective headphone, w/ 60Hz-18kHz frequency response	
MICROPHONES	ECM-14B	\$230	Cost effective omnidirectional lavalier mic	
	ECM-55B	\$375	Broadcast standard omnidirectional lavalier mic	
	ECM-86B	\$425	Unidirectional lavalier mic rejects ambient noise	
	ECM-77B	\$425	Smallest Sony lavalier mic. Omnidirectional, broadcast standard	
	PAC available	ECM-872	\$600	Short shotgun mic for camera use. Phantom or "AA" powered
		C-74	\$1,150	High performance short shotgun mic for ENG/EFP applications
		C-76	\$1,325	High performance long shotgun mic for film/video production
		ECM-510	\$425	Slim design interview mic. Omni directional, "AA"/phantom power
		ECM-530	\$380	Tabletop gooseneck design mic w/base. Ideal for conference/lecture
		ECM-531	\$350	Extendible gooseneck mic, terminating in an XLR connector
MIXERS	SRP-V110	\$1,995	Rack mount, 12 input, 8-buss stereo design general A/V mixer	
	MXP-S390	\$8,300	8-channel audio for video mixer. ESAM II Serial control, A/B rehearse	
ANALOG CASSETTE	TC-WR565RM	\$320	Rackable, dual well deck w/high speed dubbing	
	TCD-DSPROII	\$1,425	Rugged, portable recorder w/XLR mic inputs	
PROCESSORS	DPS-V77	\$1,775	Digital effects processor, w/great reverb & delay. User friendly.	
	DPS-V5b	\$550	4 in, 4 out cost effective digital effects processor. Reverb and delay	
SPEAKERS	SMS-1P/R	\$300 each	Compact, shielded monitors. Dual input mixing XLR, RCA, 1/4" ins	

DATE Friday, June 11, 1999

TIME 12:04:52 PM

NUMBER OF PAGES 2

FACSIMILE

TO Starin Marketing

COMPANY Starin Marketing

VOICE NUMBER 1-219-929-4127

FAX NUMBER 1-219-929-4377

FROM James Roche

COMPANY Sony Electronics, Inc.

VOICE NUMBER 847-724-6174

FAX NUMBER 847-724-6175

NOTES