

**ETA SYSTEMS**

1450 Lakeside Drive, Waukegan, IL 60085  
330-425-3388 • 800-321-6699 • FAX 330-425-9700

August 29, 2005

Dear ETA Customer,

Effective immediately, ETA Systems is discontinuing its theatrical lighting and Lightruss product lines. While the decision has been difficult, it's one that we've made for some very good reasons.

An old German proverb says, "*The main thing is keeping the main thing the main thing.*" Over the past few years, power protection, distribution, and sequencing have become the "main thing" for ETA Systems. And now that we've become a part of the POWERVAR family, we have even more technology, engineering, and resources at our disposal. The future could not look brighter for the power quality and control needs of the integrated audio and video industry because ETA Systems is determined to be the industry's preferred provider of power quality, distribution, and sequencing solutions.

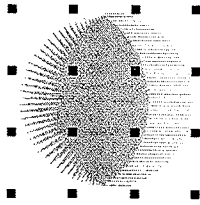
To accomplish that, we will have to work even harder at "keeping the main thing the main thing." Our decision will help us focus more closely on our core competencies and will allow us to deliver better, more innovative power quality and control solutions to our customers. We're also happy to announce that we've found a qualified company to take over manufacture of the Lightruss product. For all future Lightruss applications, we suggest you contact:

**Mr. Michael Horvath**  
**Aircraft Welding**  
**38335 Apollo Parkway**  
**Willoughby, OH 44094**  
**Phone: (440) 510-4500**  
**Email: [sales@aircraftweldinginc.com](mailto:sales@aircraftweldinginc.com)**  
**Web: [www.aircraftweldinginc.com](http://www.aircraftweldinginc.com)**

If you have been a lighting or Lightruss customer, we appreciate your past business and hope that we may look forward to working with you to address your power quality and control requirements.

Sincerely,

Victor Pavona  
National Sales Manager  
ETA Systems



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Dear ETA Customer:

There are many exciting developments in the works at ETA. We're pleased to share one of the latest with you today. We're introducing our new **toll-free direct order fax number**. Use it anytime you like—24 hours a day—to submit orders for quality ETA products.

It is a new dimension in convenience that supports ETA'S commitment to outstanding service—as well as providing outstanding power quality solutions.

The enclosed magnet is a reminder of ETA'S new toll-free direct order fax number – 800-006-3821 (ETA1)

Sincerely,

Victor Pavona  
National Sales Manager  
ETA Systems