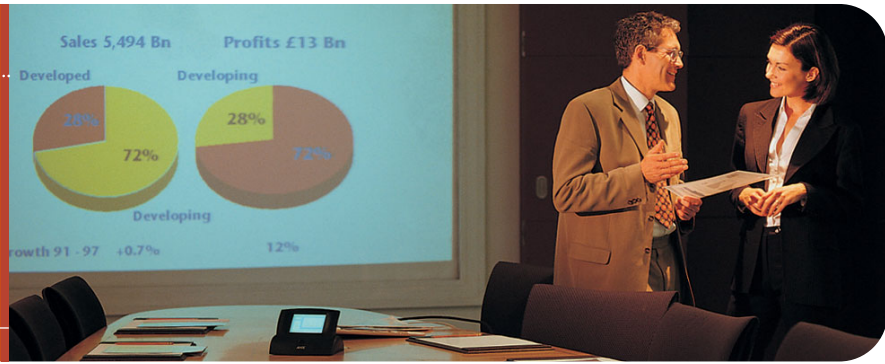


Titan™ Monitor Cart

Conferencing Furniture



The **ClearOne Titan™ Monitor Cart** features heavy-duty metal construction and professional styling with a durable, scratch-resistant surface. It's available in both single-monitor and dual-monitor models.

PRODUCT BENEFITS

Superior Metal Construction

- ▶ Heavy-duty steel construction supports up to 800 lb/364 kg and promises years of endurance despite rigorous use
- ▶ Steel support top provides maximum balance and stability
- ▶ Scratch-resistant finish and reinforced corners protect cart and equipment

Flexibility and Mobility

- ▶ Single-monitor model supports up to a 36" WEGA® monitor and dual-monitor model supports up to two 32" WEGA monitors
- ▶ Removable vented back panel with cable-management duct facilitates installation
- ▶ Large, heavy-duty casters make the cart ideal for moving and maneuvering
- ▶ Integrated handles make the cart easy to access and grip

Professional Storage

- ▶ 9-space rack rail system has 22" depth for multiple pieces of equipment
- ▶ Cable-management system makes it easy to connect equipment and organize cables
- ▶ 7" shelf has removable vented front panel for center-channel speaker or VCR/DVD player
- ▶ 32" height supports monitor viewing for even large audiences

Attractive Styling

- ▶ Smoked acrylic doors provide a finished look
- ▶ Sophisticated scratch-resistant finish blends well with any office environment

PARTNER BENEFITS

Affordability

- ▶ Metal furniture is an affordable alternative
- ▶ Adding furniture to conferencing-equipment sales improves margins

Quality

- ▶ Sturdy metal construction creates a long-term furniture investment
- ▶ The Titan Metal Series provides the highest quality available for the price
- ▶ Oversized tops protect monitors from damage
- ▶ Titan carts come with professional-depth rack space

ClearOne
You're Virtually There™

SALES BRIEF

ADDITIONAL PRODUCT FEATURES

- ▶ Available in both single-monitor and dual-monitor models
- ▶ 32" height supports monitor viewing for even large audiences
- ▶ Scratch-resistant coating
- ▶ Cable-management duct
- ▶ Integrated 9-space rack-rail system with 22" depth
- ▶ Dynamic air-flow vented back to improve air flow
- ▶ Rubber grommet in rack floor protects cables and provides cable-management passthrough
- ▶ 2" rack-rail recess behind the door to ensure adequate space for equipment clearance
- ▶ 7" shelf with removable vented front panel for a center channel speaker or VCR/DVD player
- ▶ Smoked acrylic front door with lock for security
- ▶ Tops sized to hold monitors without covering handles

COMPETITIVE ADVANTAGES

Competitive Matrix

Features	ClearOne Titan	VFI	ComLink
Cart types	Single and dual	Single and dual	Single and dual
Materials	Steel	Steel	Steel
Construction	Columnar support, channel welded	Tubular with point welds	Tubular with point welds
Dimensions (WxHxD)			
Single top	39" x 32" x 28"	38" x 31" x 30"	35" x 32" x 28"
(measured w/o handles)	(99.1 x 81.3 x 71.1 cm)	(96.5 x 78.7 x 76.2 cm)	(88.9 x 81.3 x 71.1 cm)
Dual top	70" x 32" x 28"	63" x 31" x 30"	60" x 32" x 28"
(measured w/o handles)	177.8 x 81.3 x 71.1 cm)	(160 x 78.7 x 76.2 cm)	(152.4 x 81.3 x 71.1 cm)
Width w/handles	78" (198.1 cm)	69" (175.3 cm)	70" (177.8 cm)
Monitor support			
Single	Up to 36" WEGA monitor	Up to 36" WEGA monitor	Up to 36" standard monitor
Dual	Up to two 32" WEGA or two 36" standard	Up to two 32" standard	Up to two 32" standard
Rack space	15.75" (9 space) (40 cm)	No rack, shelf only	16" (40.6 cm)
Rack depth	22" (55.9 cm) professional depth	No rack	15" (38.1 cm)
Rack-rail door recess	2" (5 cm) for equipment clearance	No rails	< ½" (1.27 cm)
Load rating	800 lb (364 kg)	600 lb (272.2 kg)	600 lb (272.2 kg)
Caster size	5 ½" (14 cm)	4" (10.2 cm)	4" (10.2 cm)
Caster composition	Precision synthetic, plate-mounted, double ball bearing, swivel head and rubber tread	Inexpensive plastic twin wheels, no bearings, socket mount	Inexpensive plastic twin wheels, no bearings, socket mount
Handles	Mounted to top	Part of tubular top	Part of tubular top
Retail price	\$1,550/\$1,650	\$1,400/\$1,600	\$1,595/\$1,795

CLEARONE TECHNOLOGY AT WORK

ClearOne video and audio products are preferred by numerous Fortune 500 companies, state agencies and educational institutions. Customers include Microsoft, Daimler Chrysler, IBM, Morgan Stanley, Best Buy, Boeing, Goldman Sachs, Cisco Systems, NASA, the State University of New York and the University of Texas at Dallas.