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TO: EV Reps
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DATE: 2/12/99

Pages to follow: 3

SUBJECT: R100 VHF/R200 UHF Wireless Microphones

Attached is the latest (preliminary) wireless price sheet along with a cross-reference between the old and new wireless products. Also included is a frequency compatibility guide.

Regarding the lavalier wireless systems, we are offering a very affordable hardwired omni in the VHF line at \$139 dealer, and an up-scale uni in the UHF line at \$325 dealer. In the event that one wants a less expensive omni in UHF, the individual components may be purchased separately at only \$269 dealer cost.

As of today, all products on this price sheet, with the exception of the XTU and the R200UT, have been approved to ship. The XTU and R200UT should be approved by 2/18. The majority of the R100/R200 line will be shipping 2/15/99. The MS3000 will follow soon.

Good selling,

A handwritten signature in cursive script that reads "Charlie".

Charlie

P.S. Happy Valentine Day



R100 VHF Systems and Components

Model	Description	List Price	Pro User Net	1 - 2 pcs.	3 + pcs.
R100VH	VHF Handheld System w/MC500 Head	\$394	\$329	\$220	\$197
R100VL	VHF Lavalier System (omni hardwired)	\$278	\$232	\$155	\$139
R100VE	VHF Headset System	\$438	\$385	\$244	\$219
R100VG	VHF Guitar System	\$288	\$240	\$160	\$144
RCV	VHF Diversity Receiver	\$180	\$150	\$100	\$90
GRV	VHF Guitar Receiver	\$186	\$160	\$107	\$93
BPV	VHF Bodypack w/TA4F	\$140	\$117	\$78	\$70
BLV	VHF Bodypack w/OLM 10 mic	\$140	\$117	\$78	\$70
BGV	VHF Guitar Bodypack	\$150	\$125	\$84	\$75
HTVC	VHF Handheld w/MC500	\$220	\$184	\$123	\$110

Frequency Code: 1=174.100 MHz 2=178.100 MHz 3=178.500 MHz 4=179.100 MHz
 5=180.200 MHz 6=183.700 MHz 7=184.350 MHz 8=185.350 MHz

R200 UHF Systems and Components

Model	Description	List Price	Pro User Net	1 - 2 pcs.	3+ pcs.
R200UHC	UHF Handheld System w/BK-1 Head	\$598	\$499	\$333	\$299
R200UHND	UHF Handheld System w/N/D 157Head	\$580	\$484	\$323	\$290
R200UE	UHF Headset System	\$640	\$534	\$358	\$320
R200UL	UHF Lavalier System w/U/LM20 Mic (uni)	\$650	\$543	\$362	\$325
R200UG	UHF Guitar System	\$478	\$399	\$266	\$239
R200UT	UHF Plug-on Trans/Receiver System	\$530	\$442	\$295	\$265
XTU	UHF Plug-on Transmitter	\$280	\$234	\$156	\$140
RCU	UHF Receiver	\$300	\$250	\$167	\$150
GRU	UHF Guitar Receiver	\$300	\$250	\$167	\$150
BPU	UHF Bodypack w/TA4F	\$184	\$154	\$103	\$92
BGU	UHF Guitar Transmitter	\$292	\$244	\$163	\$146
HTUC	UHF Handheld w/BK-1 Head	\$330	\$275	\$184	\$165
HTUND	UHF Handheld w/N/D157 Head	\$300	\$250	\$167	\$150

Frequency Code: 1=710.100 MHz 2=714.200 MHz 3=714.700 MHz 4=715.100 MHz
 5=716.200 MHz 6=719.700 MHz 7=720.350 MHz 8=721.350 MHz

Wireless Accessories

Model	Description	Part #	List Price	Pro User Net	Dealer
HM2	Headset Microphone	HM2	\$140	\$105	\$70
OLM10	Omni Lavalier Microphone	OLM10	\$54	\$41	\$27
ULM20	Unidirectional Lavalier Microphone	ULM20	\$160	\$120	\$80
RCSA	Stand Adapter for Handheld (clothespin)	450124	\$18	\$14	\$9
MSSA	Deluxe Stand Adapter for Handheld	870343	\$26	\$20	\$13
RMR	Rack Mount Adapter Kit for R100/R200	RMR	\$48	\$36	\$24
PSA120	120-Volt Power Supply	730123-1	\$24	\$18	\$12
PSA230	230-Volt Power Supply (Euro-plug)	730124	\$32	\$24	\$16
PSA240	240-Volt Power Supply (UK plug)	450125	\$32	\$24	\$16

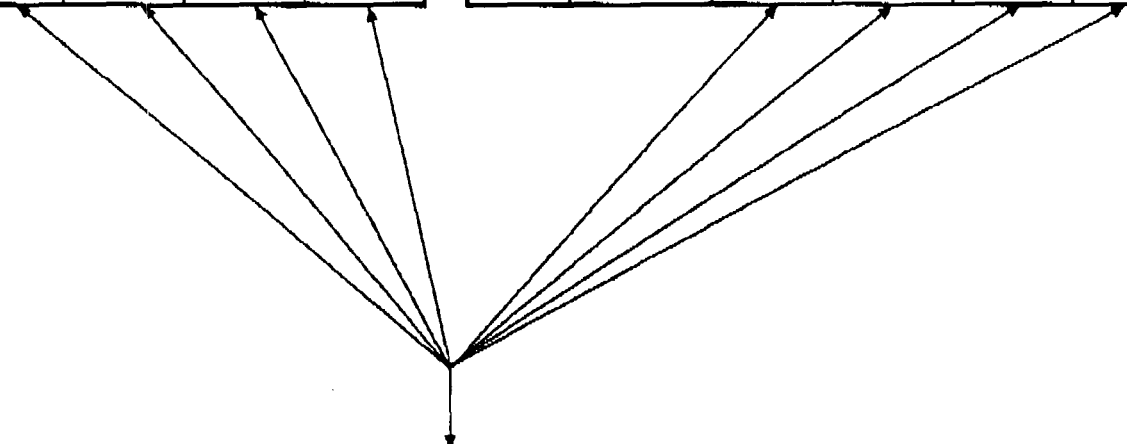
Cross Reference

VHF Non-Diversity (old)		VHF Diversity (new)		
Model	Dealer	Model	Dealer	
RH1	\$227	R100VH	\$197	MC500 Head
RF1	\$227	R100VE	\$219	
RC1	\$155	R100VG	\$144	
RL1	\$181 Omni Hardwired	R100VL	\$139	Omni Hardwired
VHF Diversity (old)		UHF Diversity (new)		
Model	Dealer	Model	Dealer	
RH2	\$279	R200UHND	\$290	N/D157 Head
Not available		R200UHC	\$299	BK1 Head
RF2	\$279	R200UE	\$325	
RC2	\$201	R200UG	\$239	
RL2	\$248 Omni Hardwired	R200UL	\$325	Uni TA4F

R100V & R200U FREQUENCY COMPATIBILITY

VHF - TV CH 7 & 8					
TV CH #	FREQUENCY	7's + 8			8's + 7
7	174.100	X	X	X	
	178.100	X	X	X	
	178.500	X	X	X	
	179.100	X	X	X	X
8	180.200				X
	183.700	X			X
	184.350		X		X
	185.350			X	X

UHF - TV CH 54 & 55					
TV CH #	FREQUENCY	54's + 55's			ALL 55's
54	710.100	X		X	
	714.200				
	714.700	X	X	X	
	715.100	X	X		
55	716.200	X	X	X	X
	719.700		X	X	X
	720.350	X	X	X	X
	721.350				X



NOTES

- 1) SELECT FREQUENCIES FROM CHANNELS NOT OCCUPIED BY LOCAL TV
- 2) ANY COLUMN OF VHF FREQUENCIES CAN PLAY WITH ANY COLUMN OF UHF FREQUENCIES.....EXCEPT:
 - A) 178.500 & 714.200 WILL NOT PLAY TOGETHER
 - B) 179.100 & 716.200 WILL NOT PLAY TOGETHER